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UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA - SAN FRANCISCO DIVISION

IN RE WELLS FARGO MORTGAGE-  
BACKED CERTIFICATES  
LITIGATION

Civil Action No. 09-cv-01376-SI

CONSOLIDATED CLASS ACTION  
ECF

LEAD PLAINTIFFS' OPPOSITION TO  
THE RATING AGENCY DEFENDANTS'  
MOTION TO DISMISS THE  
CONSOLIDATED COMPLAINT

## TABLE OF CONTENTS

	<u>Page</u>
TABLE OF AUTHORITIES .....	ii
I. INTRODUCTION .....	1
II. SUMMARY OF ALLEGATIONS .....	3
A. The Rating Agencies' Role In The Certificate Offerings .....	3
B. The Certificates' Ratings Were Unjustifiably High.....	5
III. ARGUMENT .....	6
A. Legal Standard .....	6
B. The Rating Agencies Are Liable As Underwriters .....	7
1. Underwriters Are Those Who Participate In Steps Necessary To A Security's Distribution .....	7
2. The Rating Agencies Acted As Underwriters.....	9
3. SEC Rule 436(g)(1) Does Not Preclude Lead Plaintiffs' Claims .....	11
C. The Rating Agencies Controlled The Depositor.....	13
D. The Complaint Adequately Alleges That The Offering Documents Contained Untrue Statements And Omissions.....	15
1. The Certificates' Ratings Were False And Misleading.....	16
2. The Rating Agencies Had A Duty To Disclose The Omitted Information .....	18
3. Lead Plaintiffs Are Not Required To Plead Subjective Belief.....	18
4. The Bespeaks Caution Doctrine Is Inapplicable.....	20
E. Lead Plaintiffs' Claims Against The Rating Agencies Are Timely .....	21
F. Lead Plaintiffs Have Standing To Pursue Claims Against The Rating Agencies Related To All Offerings And Certificates.....	21
IV. CONCLUSION.....	22

## TABLE OF AUTHORITIES

<u>Cases</u>	<u>Page(s)</u>
<i>Abu Dhabi Commercial Bank v. Morgan Stanley &amp; Co. Inc.</i> , 2009 U.S. Dist. LEXIS 79607 (S.D.N.Y. Sept. 2, 2009).....	17, 21, 22
<i>Ackerberg v. Johnson</i> , 892 F.2d 1328 (8th Cir. 1989) .....	10
<i>In re AOL Time Warner, Inc. Sec. &amp; ERISA Litig.</i> , 381 F. Supp. 2d 192 (S.D.N.Y. 2004).....	20
<i>In re Apple Comp. Sec. Litig.</i> , 886 F.2d 1109 (9th Cir. 1989) .....	21
<i>Ashcroft v. Iqbal</i> , 129 S. Ct. 1937 (2009).....	7
<i>Bell Atl. Corp. v. Twombly</i> , 550 U.S. 544 (2007).....	passim
<i>Brody v. Transitional Hosps. Corp.</i> , 280 F.3d 997 (9th Cir. 2002) .....	23
<i>Cent. States Se. &amp; Sw. Areas Health &amp; Welfare Fund v. Merck-Medco Managed Care, L.L.C.</i> , 504 F.3d 229 (2d Cir. 2007) (“Cent. States II”).....	23
<i>In re Charles Schwab Corp. Sec. Litig.</i> , 257 F.R.D. 534 (N.D. Cal. 2009).....	6, 16
<i>In re Countrywide Fin. Corp. Sec. Litig.</i> , 588 F. Supp. 2d 1132 (C.D. Cal. 2008) .....	23
<i>In re DDi Corp. Sec. Litig.</i> , 2005 WL 3090882 (C.D. Cal. July 21, 2005).....	21
<i>Durham v. Kelly</i> , 810 F.2d 1500 (9th Cir. 1987) .....	14
<i>Durning v. First Boston Corp.</i> , 815 F.2d 1265 (9th Cir. 1987) .....	17
<i>Eminence Capital, L.L.C. v. Aspeon, Inc.</i> , 316 F.3d 1048 (9th Cir. 2003) .....	24
<i>In re Enron Corp. Sec., Deriv. &amp; ERISA Litig.</i> , 511 F. Supp. 2d 742 (S.D. Tex. 2005) .....	13
<i>Fecht v. Price Co.</i> , 70 F.3d 1078 (9th Cir. 1995) .....	17, 22

1	<i>In re Gilead Scis. Sec. Litig.</i> ,	
2	536 F.3d 1049 (9th Cir. 2008) .....	6
3	<i>In re Gupta Corp. Sec. Litig.</i> ,	
4	900 F. Supp. 1217 (N.D. Cal. 1994) .....	16
5	<i>Harden v. Raffensperger, Hughes &amp; Co.</i> ,	
6	65 F.3d 1392 (7th Cir. 1995) .....	2, 9, 10, 12
7	<i>Hedden v. Marinelli</i> ,	
8	796 F. Supp. 432 (N.D. Cal. 1992) .....	10
9	<i>Herman &amp; MacLean v. Huddleston</i> ,	
10	459 U.S. 375 (1983) .....	17
11	<i>Hollinger v. Titan Capital Corp.</i> ,	
12	914 F.2d 1564 (9th Cir. 1990) .....	13
13	<i>Howard v. Everex Sys.</i> ,	
14	228 F.3d 1057 (9th Cir. 2000) .....	2, 13, 14, 16
15	<i>Ingenito v. Bermec Corp.</i> ,	
16	441 F. Supp. 525 (S.D.N.Y. 1977) .....	10
17	<i>In re Initial Pub. Offering Sec. Litig.</i> ,	
18	241 F. Supp. 2d 281 (S.D.N.Y. 2003) .....	14
19	<i>Kaplan v. Rose</i> ,	
20	49 F.3d 1363 (9th Cir. 1994) .....	17
21	<i>Kensington Capital Mgmt. v. Oakley, Inc.</i> ,	
22	1999 WL 816964 (C.D. Cal. Jan. 14, 1999) .....	21
23	<i>Livid Holdings Ltd. v. Salomon Smith Barney, Inc.</i> ,	
24	416 F.3d 940 (9th Cir. 2005) .....	21
25	<i>McCasland v. Formfactor Inc.</i> ,	
26	2008 WL 2951275 (N.D. Cal. July 25, 2008) .....	16
27	<i>McFarland v. Memorex Corp.</i> ,	
28	493 F. Supp. 631 (N.D. Cal. 1980) .....	10, 11, 15
	<i>In re McKesson HBOC, Inc. Sec. Litig.</i> ,	
	126 F. Supp. 2d 1248 (N.D. Cal. 2000) .....	15, 20
	<i>In re Metro. Sec. Litig.</i> ,	
	532 F. Supp. 2d 1260 (E.D. Wash. 2007) .....	21
	<i>Middlesex Ret. Sys. v. Quest Software Inc.</i> ,	
	527 F. Supp. 2d 1164 (C.D. Cal. 2007) .....	15

1	<i>Paracor Fin., Inc. v. GE Capital Corp.</i> ,	
2	96 F.3d 1151 (9th Cir. 1996) .....	15
3	<i>Pinter v. Dahl</i> ,	
4	486 U.S. 622 (1988).....	7
5	<i>Plumbers' Union Local No. 12 Pension Fund v. Nomura Asset Acceptance Corp.</i> ,	
6	2009 WL 3149775 (D. Mass. Sept. 30, 2009) .....	18, 19
7	<i>In re PMI Group, Inc. Sec. Litig.</i> ,	
8	2009 WL 3681669 (N.D. Cal. Nov. 2, 2009) (Illston, J.) .....	22
9	<i>In re PMI Group, Inc. Sec. Litig.</i> ,	
10	2009 WL 1916934 (N.D. Cal. July 1, 2009) (Illston, J.) .....	23
11	<i>In re Refco, Inc. Sec. Litig.</i> ,	
12	503 F. Supp. 2d 611 (S.D.N.Y. 2007).....	11
13	<i>In re Refco, Inc. Sec. Litig.</i> ,	
14	2008 WL 3843343 (S.D.N.Y. Aug. 14, 2008).....	11, 12
15	<i>Rubke v. Capitol Bancorp Ltd.</i> ,	
16	551 F.3d 1156 (9th Cir. 2009) .....	20
17	<i>SEC v. Allison</i> ,	
18	1982 WL 1322 (N.D. Cal. Aug. 11, 1982) .....	8, 9, 10
19	<i>SEC v. Holschuh</i> ,	
20	694 F.2d 130 (7th Cir. 1982) .....	9
21	<i>SEC v. Kern</i> ,	
22	425 F.3d 143 (2d Cir. 2005).....	2, 8, 9
23	<i>SEC v. Murphy</i> ,	
24	626 F.2d 633 (9th Cir. 1980) .....	passim
25	<i>Schneider v. Apple Comp.</i> ,	
26	496 U.S. 943 (1990).....	21
27	<i>Special Situations Fund, III, L.P. v. Cocchiola</i> ,	
28	2007 WL 2261557 (D.N.J. Aug. 3, 2007) .....	8, 9
	<i>TSC Indus. v. Northway, Inc.</i> ,	
	426 U.S. 438 (1976).....	17, 18
	<i>Virginia Bankshares, Inc. v. Sandberg</i> ,	
	501 U.S. 1083 (1991).....	20
	<i>In re Wash. Mut., Inc. Sec. Deriv. &amp; ERISA Litig.</i> ,	
	259 F.R.D. 490 (W.D. Wash. May 15, 2009).....	14

1	<i>In re Wash. Mut. Sec. Deriv. &amp; ERISA Litig.</i> ,	
2	2009 WL 3517630 (W.D. Wash. Oct. 27, 2009) .....	20
3	<i>In re Worlds of Wonder Sec. Litig.</i> ,	
4	35 F.3d 1407 (9th Cir. 1994), <i>cert. denied</i> , 516 U.S. 868 (1995).....	22
5	<i>Wright v. Schock</i> ,	
6	571 F. Supp. 642 (N.D. Cal. 1983) .....	15, 16
7	<b>STATUTES, RULES &amp; REGULATIONS</b>	
8	15 U.S.C.	
9	§ 77b(a)(11) .....	7
10	§ 77k(a) .....	7, 17
11	§ 77k(a)(4) .....	12
12	§ 77k(a)(5) .....	7
13	§ 77o.....	13
14	17 C.F.R.	
15	§ 230.405.....	2, 13, 14, 16
16	§ 230.408.....	19
17	§ 230.436(g)(1) .....	12

1 The Alameda County Employees' Retirement Association, the Government of Guam  
 2 Retirement Fund, the Louisiana Sheriffs' Pension and Relief Fund, and the New Orleans Employees'  
 3 Retirement System (collectively, "Lead Plaintiffs"), respectfully submit this memorandum of law in  
 4 support of their opposition to The Rating Agency Defendants' Motion To Dismiss The Consolidated  
 5 Class Action Complaint ("RA Mot."). Dkt. No. 157.

6 I. INTRODUCTION

7 Between 2005 and 2007, Moody's Investors Service, Inc. ("Moody's"), McGraw-Hill  
 8 Companies, Inc., through its division Standard & Poor's ("S&P") and Fitch Ratings, Inc. ("Fitch")  
 9 (collectively, the "Rating Agencies") participated in the issuance of over \$67 billion in mortgage-  
 10 backed certificates ("Certificates").<sup>1</sup> The registration statements, prospectuses and prospectus  
 11 supplements (collectively, "Offering Documents") contained materially untrue statements and  
 12 omissions for which the Rating Agencies are liable under Sections 11 and 15 of the Securities Act of  
 13 1933, 15 U.S.C. § 77 *et seq.* ("Securities Act").

14 The Rating Agencies played a significant and necessary role in the distribution of the  
 15 Certificates. Rather than simply assigning credit ratings to the Certificates, the Rating Agencies  
 16 actively participated in structuring the Certificates, including evaluating default and loss rates of the  
 17 underlying mortgages. ¶¶60, 110-11. The Rating Agencies controlled the composition of the  
 18 mortgage pools and were able to pre-determine the ratings that the Certificates eventually received.  
 19 It was "a condition to the issuance of the Offered Certificates" that they be assigned a specific set of  
 20 pre-determined ratings. ¶¶59, 111.

21 The ratings were also integral to distributing the Certificates to investors, as many  
 22 institutional investors including banks, mutual funds and public pension funds are prohibited from

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24 <sup>1</sup> ¶¶3, 31-33, 60-61. References to "¶\_\_" are to the Consolidated Class Action Complaint for  
 25 Violations of §§ 11, 12(a)(2) and 15 of the Securities Act of 1933 ("Complaint"). Dkt. No. 133.  
 26 "Defendants" refers collectively to (1) Wells Fargo Asset Securities Corporation ("Depositor"),  
 27 Wells Fargo Bank, N.A. ("Wells Fargo") (together, the "Wells Fargo Defendants"); (2) Goldman,  
 28 Sachs & Co., Morgan Stanley & Co., Inc., Bear, Stearns & Co. Inc., Deutsche Bank Securities, Inc.,  
 UBS Securities, LLC, Credit Suisse Securities (USA), LLC, RBS Securities, Inc., Barclays Capital,  
 Inc., Banc of America Securities, LLC, HSBC Securities (USA), Inc., Citigroup Global Markets,  
 Inc., Countrywide Securities Corporation, Merrill Lynch, Pierce, Fenner & Smith Incorporated  
 ("Bank Underwriters"); and (3) the Rating Agencies.

1 buying securities that are not rated investment-grade. ¶52. Ultimately, the Rating Agencies  
2 assigned AAA ratings to over 95% of the Certificates.

3 The ratings were unjustifiably high as they were based on insufficient information and faulty  
4 assumptions concerning the number of underlying mortgages that were likely to default. ¶¶7, 115.  
5 Former Rating Agency employees confirmed that credit rating modeling was not updated on a timely  
6 basis, despite the fact that *S&P had developed, but never implemented*, a ratings model that  
7 considered nearly 10 million loans and “covered the full spectrum of new mortgage products...” and  
8 that the Rating Agencies “did not update their models or their thinking.” ¶¶122, 124.  
9 Corroborating these statements, the SEC found numerous flaws in the Rating Agencies’  
10 methodologies and procedures. ¶¶117-121. The Rating Agencies have now downgraded nearly all  
11 the Certificates, many to below investment-grade. ¶¶7, 128.

12 Having departed from the traditional scope of rating agency activities, and taken on a unique  
13 and indispensable role in the Certificate offerings, the Rating Agencies are liable as Section 11  
14 underwriters, as their participation was necessary to the distribution of the Certificates. *Harden v.*  
15 *Raffensperger, Hughes & Co.*, 65 F.3d 1392, 1400 (7th Cir. 1995); *SEC v. Kern*, 425 F.3d 143, 152  
16 (2d Cir. 2005); *SEC v. Murphy*, 626 F.2d 633, 652 (9th Cir. 1980).

17 In addition, the Rating Agencies are liable as Section 15 control persons due to their control  
18 over the structure of the Certificates, and the role allowed them to control the Depositor – whose  
19 exclusive corporate purpose was to issue mortgage-backed securities. The Rating Agencies clearly  
20 had the “power to direct or cause the direction of the management and policies of” the Depositor.  
21 *Howard v. Everex Sys.*, 228 F.3d 1057, 1065 (9th Cir. 2000); 17 C.F.R. § 230.405.

22 The Rating Agencies, while acknowledging as they must that the Complaint is subject to  
23 Rule 8’s notice pleading standard, contend that Lead Plaintiffs’ allegations should nevertheless be  
24 dismissed. A complaint, however, can only be dismissed if the plaintiff’s allegations are insufficient  
25 “to state a claim to relief that is plausible on its face.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570  
26 (2007). Here, the Complaint amply alleges that the Rating Agencies were at the center of billions of  
27 dollars in Certificate offerings which – despite their original AAA ratings – have now been  
28 downgraded below investment-grade. ¶128. The Complaint also alleges facts to show that the



Rating Agencies' role in the offerings was equally – if not more – important to the Certificates' distribution than the roles of the other Defendants. Lead Plaintiffs' claims for relief are far more than “plausible,” and the Rating Agencies' motion to dismiss should be denied. *Twombly*, 550 U.S. at 570.

## II. SUMMARY OF ALLEGATIONS

### A. The Rating Agencies' Role In The Certificate Offerings

The Rating Agencies played a unique and vital role in over \$67.5 billion in Certificate offerings during the relevant period.<sup>2</sup> The “securitization” process began with Wells Fargo originating and acquiring large volumes of residential mortgage loans.<sup>3</sup> Wells Fargo then transferred a pool of these loans to the Depositor who “deposited” them into an issuing trust and divided the cash flows from the pool into Certificates, or tranches. ¶¶15-16, 41-42. Senior tranches were purportedly more protected from loss, but offered lower returns, while junior tranches offered higher risk, but greater returns. ¶42. The Depositor's corporate purpose was limited solely to the securitization of mortgage loans:

The limited purposes of the Depositor are, in general, to acquire, own and sell mortgage loans; to issue, acquire, own, *hold and sell mortgage pass-through securities* and home equity asset-backed pass-through securities which represent ownership interests in mortgage loans...

*See Request For Judicial Notice In Support Of Wells Fargo Defendants' And Individual Defendants' Motion To Dismiss The Consolidated Complaint (“WF RJN”), Ex. 33 at S-23, 37.*

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<sup>2</sup> ¶¶3, 45. For further factual detail, Lead Plaintiffs respectfully refer the Court to the concurrently-filed (1) Lead Plaintiffs' Opposition To The Wells Fargo Defendants' the Individual Defendants' and the Underwriter Defendants' Motions To Dismiss The Consolidated Complaint (“Wells Opp.”); and (2) Lead Plaintiffs' Opposition To The Underwriter Defendants' Motion To Dismiss The Consolidated Class Action Complaint (“Underwriter Opp.”). “Wells Mot.” refers to the Wells Fargo Defendants' And Individual Defendants' Motions To Dismiss The Consolidated Complaint. Dkt. No. 162.

<sup>3</sup> ¶41. Wells Fargo also served as the custodian, master servicer, paying agent and servicer for the offerings. As the master servicer, Wells Fargo calculated the distributions and other information regarding the Certificates in accordance with the pooling and servicing agreement. In addition, as the master servicer, Wells Fargo filed monthly reports on Form 10-D with the SEC on behalf of the issuing trusts and is responsible for the preparation of tax returns on behalf of the issuing trusts.

1 The Rating Agencies analyzed the “structural, legal and issuer aspects associated with the  
 2 certificates, including the nature of the underlying mortgage loans and the credit quality of the credit  
 3 support provider.” ¶111. They purportedly considered factors such as expected default rates and  
 4 amount of losses, pool characteristics, the structure of the tranches and guarantees from insurance  
 5 companies against losses from default or prepayment. ¶60. The Rating Agencies assigned pre-  
 6 determined credit ratings to each tranche and “participated in the drafting and dissemination of the  
 7 Prospectus Supplements.” ¶¶31-33, 137.

8 The Certificates’ ratings were instrumental to their issuance. Each prospectus supplement  
 9 stated that it was “a condition to the issuance of the Offered Certificates” that they receive the pre-  
 10 determined ratings. ¶¶59, 111, 113, 158. Investment-grade ratings were essential to distributing the  
 11 Certificates to banks, mutual funds and public pension funds because such investors are required by  
 12 regulation to purchase and hold only investment-grade securities. ¶52. Here, the Rating Agencies  
 13 assigned AAA – the highest rating – to 95% of the Certificates.<sup>4</sup>

14 The Rating Agencies also monitored the ratings throughout the life of the Certificates. For  
 15 example, the Pooling and Servicing Agreement could be amended by the Depositor, the Master  
 16 Servicer and the Trustee, but often required an opinion of counsel stating that Certificateholders’  
 17 interests would not be adversely affected. ¶66. No opinion of counsel was required, however, “if  
 18 each Rating Agency...states in writing that [amendment] would not result in the downgrading or  
 19 withdrawal of the ratings then assigned to the Certificates.” *Id.* The Master Servicer could not  
 20 resign unless it received a letter from each Rating Agency stating that the resignation would not  
 21 result in a downgrade of the Certificates. ¶62. The Master Servicer could replace the Servicer with  
 22 another servicing institution only if that institution was “acceptable to the Trustee and each Rating  
 23 Agency.” ¶65. Additionally, the trust account established in the name of the Master Servicer on  
 24 behalf of the Trustee had to either be (1) opened at a bank rated in at least one of the Rating  
 25

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26 <sup>4</sup> ¶4. S&P’s highest rating is “AAA.” Fitch’s highest rating is “AAA.” Moody’s highest rating is  
 27 “Aaa.” These ratings signify the highest investment-grade, are of the best quality, and carry the  
 28 smallest risk. Ratings of “AA,” “A,” and “BBB” represent high credit quality, upper-medium credit  
 quality and medium credit quality, respectively. These ratings are considered “investment-grade  
 ratings.” Any instrument rated lower than BBB is considered below investment-grade.

1 Agencies' two highest categories; or (2) otherwise approved by the Rating Agencies. ¶63. The  
 2 Rating Agencies also dictated the amount of insurance coverage a Servicer was required to hold.  
 3 ¶64.

4 B. The Certificates' Ratings Were Unjustifiably High

5 The Certificates' ratings were based on outdated and insufficient data and assumptions about  
 6 the delinquencies and defaults in the underlying mortgage pools. ¶115. Frank Raiter, the former  
 7 Managing Director and Head of Residential Mortgage Backed Securities Ratings at S&P, confirmed  
 8 that credit rating modeling was not updated on a timely basis, despite the fact that by early 2004,  
 9 S&P had developed a ratings model that considered nearly 10 million loans and "covered the full  
 10 spectrum of new mortgage products." ¶122. Mr. Raiter stated:

11 had these models been implemented we would have had an earlier warning about the  
 12 performance of many of the new products that subsequently lead to such substantial losses.  
 13 That, in turn, should have caused the loss estimates mentioned above to increase and could  
 14 have thus caused some of these products to be withdrawn from the market...

15 *Id.* at 123. Further, Jerome Fons, a former Managing Director of Credit Policy at Moody's, testified  
 16 that the Rating Agencies "did not update their models or their thinking" during the period of  
 17 deterioration in credit standards. ¶124.

18 On July 8, 2008, following its investigation into the Rating Agencies' role in rating  
 19 mortgage-backed securities, the SEC issued *The Summary Report of Issues Identified in the*  
 20 *Commission Staff's Examinations of Select Credit Rating Agencies* ("Summary Report"). The  
 21 Summary Report found numerous flaws in the Rating Agencies' procedures, including:

- 22 • Relevant ratings criteria were not disclosed;
- 23 • None of the rating agencies examined had specific written procedures for rating RMBS  
 24 and CDOs;
- 25 • The rating agencies did not always document significant steps in the rating process –  
 26 including the rationale for deviations from their models and for rating committee actions  
 27 and decisions – and they did not always document significant participants in the ratings  
 28 process;
- Rating agencies do not appear to have specific policies and procedures to identify or  
 address errors in their models or methodologies;
- The rationale for deviations from the model or out-of-model adjustments was not always  
 documented in deal records. As a result, in its review of rating files, the Staff could not  
 always reconstruct the process used to arrive at the rating and identify the factors that led  
 to the ultimate rating; and
- There was a lack of documentation of rating agency committee actions and decisions.

¶117.

The outdated data, models and assumptions used to evaluate the mortgage pools resulted in unjustifiably high ratings as compared to other investments with the same risk profiles. ¶¶7, 115. Certificates initially rated “A” or higher maintained an “A” rating or higher until, at the earliest, May 20, 2008. Certificates initially rated “AAA” maintained investment-grade ratings until, at the earliest, December 16, 2008. ¶114. Many of the Certificates have now been downgraded below investment-grade. ¶128. The Certificates are currently marketable at near the prices paid by Lead Plaintiffs. ¶7.

### III. ARGUMENT

#### A. Legal Standard

Violations of Sections 11 and 15 of the Securities Act must be pled in accordance with Rule 8(a) of the Federal Rules of Civil Procedure. *In re Charles Schwab Corp. Sec. Litig.*, 257 F.R.D. 534, 546 (N.D. Cal. 2009) (citation omitted). Rule 8(a)(2) requires only “a short and plain statement of the claim showing that the pleader is entitled to relief” and does not require “detailed factual allegations.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007). A complaint can only be dismissed if the plaintiff’s factual allegations are insufficient “to state a claim to relief that is plausible on its face.”<sup>5</sup> A claim is plausible on its face “when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Ashcroft v. Iqbal*, 129 S. Ct. 1937, 1949 (2009) (quoting *Twombly*, 550 U.S. at 556). At the pleading stage, a court must accept as true all factual allegations in the complaint and draw all reasonable inferences in favor of the plaintiff. *Id.* at 1943.

Here, the Complaint contains factual allegations regarding, *inter alia*, the Rating Agencies’ roles as underwriters and control persons and their resulting liability for the untrue statements and omissions in the Offering Documents. The Complaint clearly alleges facts sufficient to state a

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<sup>5</sup> *Id.* at 570. Although *Twombly* related to allegations of antitrust violations, the Ninth Circuit’s holding in *In re Gilead Scis. Sec. Litig.*, 536 F.3d 1049, 1057-58 (9th Cir. 2008) confirms that the Rule 8(a) pleading standards articulated in *Twombly* apply to securities cases.

1 plausible claim to this relief. *Twombly*, 550 U.S. at 570. Accordingly, the Rating Agencies' motion  
2 to dismiss should be denied.

3 B. The Rating Agencies Are Liable As Underwriters

4 1. Underwriters Are Those Who  
5 Participate In A Security's Distribution

6 Section 11 provides a primary cause of action against the issuers, underwriters and other  
7 participants in any public securities offering made under a registration statement containing "an  
8 untrue statement of a material fact or omitted to state a material fact required to be stated therein or  
9 necessary to make the statements therein not misleading." 15 U.S.C. § 77k(a). Section 11(a)  
10 extends liability for misstatements and omissions to, *inter alia*, "... (5) every underwriter with  
11 respect to such security." 15 U.S.C. § 77k(a)(5).

12 The Securities Act defines "underwriter" to include "any person who has purchased from an  
13 issuer with a view to, or offers or sells for an issuer in connection with, the distribution of any  
14 security, *or participates or has a direct or indirect participation in any such undertaking. . .*" 15  
15 U.S.C. § 77b(a)(11) (emphasis added). The legislative history of the Securities Act confirms the  
16 broad definition of "underwriter":

17 Persons...who participate in any underwriting transaction or who have a direct or indirect  
18 participation on such a transaction...***The test is one of participation in the underwriting***  
***undertaking*** rather than that of a mere interest in it.

19 H.R. Conf. Rep. No. 73-152, at 24 (1933); *cf. Pinter v. Dahl*, 486 U.S. 622, 650 n.26 (1988)  
20 (liabilities and obligations expressly grounded in participation are found in numerous places in the  
21 Securities Act, including the provisions defining underwriter in Section 2(a)(11)).

22 In *SEC v. Murphy*, 626 F.2d 633 (9th Cir. 1980), the defendant (Murphy) was the founder,  
23 president and director of a company which offered unregistered securities to investors via a complex  
24 sale/leaseback scheme involving cable television systems. *Id.* at 637-38. Murphy devised the  
25 financing scheme, prepared, reviewed and edited the offering memoranda, and met personally with  
26 investors and their representatives. *Id.* He never, however, actually offered or sold securities to  
27 investors. The Ninth Circuit found Murphy liable as a participant in the offerings because "[t]he  
28

1 conclusion that Murphy engaged in steps necessary to the distribution is inescapable.”<sup>6</sup> Murphy  
 2 filled an “extensive role” “without which” there would have been no offering. *Id.* In *Murphy*, the  
 3 Ninth Circuit made clear that “participation” is not limited to those who purchase and sell securities.  
 4 Instead, participation includes those who fulfill *steps necessary* to the distribution and liability  
 5 extends to those who play significant roles in devising and constructing the securities. In *SEC v.*  
 6 *Allison*, 1982 WL 1322, at \*3 (N.D. Cal. Aug. 11, 1982), the court applied *Murphy* in a Section  
 7 2(a)(11) context, stating, “[w]hen...a defendant’s actions [a]re necessary to and a substantial factor  
 8 in an illegal securities distribution, the defendant is a participant and thus an underwriter...”<sup>7</sup>

9 Courts elsewhere have similarly applied a broad definition of participation under Section  
 10 2(a)(11). *See e.g., Kern*, 425 F.3d at 152 (underwriters are those who participate in “steps necessary  
 11 to the distribution of security issues.”) (citation omitted); *Special Situations Fund, III, L.P. v.*  
 12 *Cocchiola*, 2007 WL 2261557, at \*5 (D.N.J. Aug. 3, 2007) (“To be an underwriter under the  
 13 Securities Act, it is not necessary for a person to undertake the risk that they will be left holding  
 14 unsold shares.... Nor must a party actually sell shares to the public to be an underwriter under the  
 15 Securities Act, *mere participation in an offering is enough.*” (emphasis added)).

16 In *Harden*, 65 F.3d, at 1400, the defendant was retained as a “qualified independent  
 17 underwriter” to perform due diligence on a registration statement and to recommend a minimum  
 18 yield. The defendant did not “purchase or sell securities, solicit orders, take part in the actual  
 19 distribution, assume any risk of sale of the securities or do other things commonly associated with an  
 20 underwriter’s role.” *Id.* at 1396. Nevertheless, the Seventh Circuit found that the defendant was an  
 21 underwriter under Section 11 because “its role...was ‘*necessary* to the distribution of [the Firstmark]”  
 22

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23  
 24 <sup>6</sup> *Id.* at 652. The court reviewed two tests of participant liability: the “necessary participant” test  
 25 and the “substantial factor” test. Both tests asked whether, “but for the defendant’s participation,”  
 26 the sales would have taken place. *Id.* at 648-51. The court declined to choose a test, but noted that  
 the standards “differ little...[and] no court using the ‘necessary participant’ test has found liable a  
 defendant whose acts were not a substantial factor in the sales transaction.” *Id.*

27 <sup>7</sup> Although the Rating Agencies rely on *Allison*, the facts there are not comparable to this case.  
 28 There, officers of the issuer arranged for public trading through brokers and transfer agents,  
 stimulated demand through advertisements and later sold stock. *Id.* The court found that they were  
 underwriters. Nothing in *Allison* limits underwriter liability to only those who actually purchase and  
 sell securities.



securities.” *Id.* at 1401 (quoting *SEC v. Holschuh*, 694 F.2d 130, 139 n. 13 (7th Cir. 1982) (emphasis added)).

## 2. The Rating Agencies Acted As Underwriters

Here, it is undisputed that the Rating Agencies were involved in multiple steps necessary to the distribution of the Certificates. The Rating Agencies analyzed the “structural [and] legal” aspects of the Certificates, including pool characteristics such as expected default rates and amount of losses. ¶¶60, 111. The Rating Agencies also “participated in the drafting and dissemination of the Prospectus Supplements.” ¶¶31-33, 137. The Rating Agencies’ assignment of pre-determined ratings was “a condition to the issuance of the Offered Certificates.” ¶¶43, 59, 110-11, 113, 118, 158. These high ratings were crucial to marketing the Certificates, as many banks, mutual funds and public pension funds were restricted from purchasing anything but investment-grade securities. ¶52. Clearly, the Rating Agencies’ participation constituted steps necessary to the distribution, and they are therefore liable as underwriters. *See Murphy*, 626 F.2d at 652 (finding defendant who devised the financing scheme and prepared, reviewed and edited the offering memoranda but did not buy or sell securities liable as a “participant” under Section 5 of the Securities Act); *Allison*, 1982 WL 1322, at \*3 (finding that when a defendant’s actions are necessary and substantial factors in a distribution, the defendant is a participant and thus an underwriter); *Kern*, 425 F. 3d at 152; *Special Situations*, 2007 WL 2261557, at \*5.

Recognizing their unique and necessary role in the distribution of the Certificates, the Rating Agencies attempt to avoid liability by arguing for a narrow construction of “participation.” According to the Rating Agencies, underwriters are limited to only those entities that purchase securities from issuers and sell them to investors (*i.e.*, “conduits”).<sup>8</sup> The Rating Agencies cite no decision, and Lead Plaintiffs are unaware of any, holding that Rating Agencies can never be held

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<sup>8</sup> RA Mot. at 10-12. The Rating Agencies argue that if they are held accountable as underwriters, the term could be extended to “all lawyers, accountants and other third parties.” RA Mot. at 15. Not true. Whether a party is an underwriter is a factual question which depends on the extent of a defendant’s participation in steps necessary to the distribution of the securities. *Murphy*, 626 F.2d at 652; *Allison*, 1982 WL 1322, at \*3; *Harden*, 65 F.3d at 1400. Lawyers, accountants and other third parties do not play the same active roles the Rating Agencies played here.

1 liable as underwriters. Rather, the Rating Agencies cite a series of decisions – many from outside  
 2 the Ninth Circuit – which either support a broad interpretation of “participation,” or contain little  
 3 relevant analysis. For example, *Ingenito v. Bermec Corp.*, 441 F. Supp. 525, 536 (S.D.N.Y. 1977),  
 4 recognized a broad interpretation of “participation,” finding that an underwriter *either* “buys  
 5 securities directly or indirectly from the issuer and resells them to the public, *or* he performs some  
 6 act (or acts) that *facilitates* the issuer’s distribution” (emphasis added). The Rating Agencies’  
 7 remaining cases analyze whether defendants purchased securities with a “view to distribution,” not,  
 8 as alleged here, whether they indirectly or directly “participated” in the undertaking.<sup>9</sup>

9 *McFarland v. Memorex Corp.*, 493 F. Supp. 631, 643 (N.D. Cal. 1980) – a district court case  
 10 decided prior to the Ninth Circuit’s decision in *Murphy* – is inapposite. There, plaintiffs alleged that  
 11 warrant holders who sold warrants to investment banks (who in turn exercised the warrants and sold  
 12 the stock through a public offering) were liable as underwriters. *Id.* at 644. The court found that the  
 13 original warrant holders had “no interest, direct or indirect,” and played an inactive role in the public  
 14 offering. *Id.* at 646. Here, unlike the warrant holders’ attenuated role in *McFarland*, the Rating  
 15 Agencies actively and extensively participated in structuring the Certificates, drafting, editing and  
 16 reviewing the Offering Documents, and assigning the necessary, pre-determined, investment-grade  
 17 ratings. ¶¶31-33, 60-61, 110-11, 137.

18 In fact, the court’s reasoning in *McFarland* supports Lead Plaintiffs’ claims here. There,  
 19 Judge Ingram noted that Section 11 applies to underwriters because they “hold themselves out as  
 20 professionals” and that the public “reasonably expects that they have investigated the offering with  
 21 which they are involved.” *Id.* at 646. The court ultimately concluded that the warrant holders had  
 22 none of these “qualifying indicia of underwriters” as they were unknown to the public, and were not  
 23 identified as having investigated the public offering. *Id.* Here, however, the Rating Agencies were  
 24 prominently and repeatedly identified in each prospectus supplement, including descriptions of their  
 25

26 <sup>9</sup> See *In re Lorsin, Inc.*, 82 S.E.C. Docket 3044, Release No. 250, at \*7 (May 11, 2004), *Ackerberg v.*  
 27 *Johnson*, 892 F.2d 1328, 1337 (8th Cir. 1989), and *Hedden v. Marinelli*, 796 F. Supp. 432, 436-37  
 28 (N.D. Cal. 1992). In each of these cases, the defendants purchased and sold securities and the court  
 analyzed whether such purchases were made with a “view to distribution.” None of these decisions  
 analyzed whether defendants indirectly or directly “participated” in the distribution.



1 participation in structuring and rating the Certificates. Therefore, they had all the “qualifying indicia  
2 of underwriters.” ¶113.

3 The conduct of the alleged underwriters in *In re Refco, Inc. Sec. Litig.*, 503 F. Supp. 2d 611,  
4 629 (S.D.N.Y. 2007) (“*Refco I*”), and *In re Refco, Inc. Sec. Litig.*, 2008 WL 3843343, at \*4  
5 (S.D.N.Y. Aug. 14, 2008) (“*Refco II*”), is similarly inapposite. RA Mot. at 7-11, 13-15. In *Refco I*,  
6 defendants purchased unregistered bonds and “immediately resold the bonds” to the plaintiffs. 503  
7 F. Supp. 2d at 620. Later, Refco permitted the holders of the unregistered bonds to exchange their  
8 holdings for registered bonds. Plaintiffs alleged that the purchasers of the unregistered bonds were  
9 “underwriters” of the registered bonds. *Id.* at 629. The court dismissed plaintiffs’ complaint as there  
10 was only a “single sentence” alleging that the defendants acted as underwriters. *Id.* at 629-30. In  
11 their amended complaint, plaintiffs alleged that the purchasers of the unregistered bonds and their  
12 lawyers were liable as underwriters because they commented on draft registration statements for the  
13 registered offering. *Refco II*, 2008 WL 3843343, at \*4. The Court concluded that the defendants  
14 were not liable as underwriters, as “participation” under Section 2(a)(11) does not include those who  
15 “merely comment[ed] on a draft of a registration statement....” *Id.* The court also explained that the  
16 lawyers were “behind the scenes,” never held “themselves out in any respect,” and that their role  
17 “was never publicly acknowledged.” *Id.* at \*4. Here, by contrast, the Rating Agencies held  
18 themselves out as participants, were clearly identified in the Offering Documents, and the public was  
19 unequivocally informed that the issuance of the Certificates was conditioned on their assignment of  
20 investment-grade ratings.

21 The Rating Agencies’ participation here was far more than “behind the scenes.” Lead  
22 Plaintiffs’ allegations provide the Rating Agencies with notice, and state a plausible claim that they  
23 acted as underwriters. Fed. R. Civ. P. 8(a), *Twombly*, 550 U.S. at 570; *Murphy*, 626 at 652; *Harden*,  
24 65 F.3d at 1400. Nothing more is necessary, and their motion should be denied.

### 25 3. SEC Rule 436(g)(1) Does 26 Not Preclude Lead Plaintiffs’ Claims

27 The Rating Agencies argue that SEC Rule 436(g) expressly exempts them “as a matter of law  
28 from liability under § 11.” RA Mot. at 2, 4-7. Notably, the Rating Agencies’ motion omits Rule

436's title – "Consents Required in Special Cases" – which makes clear that 436(g)'s application is limited to cases in which NRSROs would otherwise be liable as "experts" under § 11(4). The plain text of Rule 436(g) confirms its limitation to cases in where the rating agency acted as an expert:

Notwithstanding the provisions of paragraphs (a) and (b) of this section, the security rating assigned to a class of debt securities, a class of convertible debt securities, or a class of preferred stock by a nationally recognized statistical rating organization [NRSRO] . . . shall not be considered ***a part of the registration statement prepared or certified by a person*** within the meaning of sections 7 and 11 of the Act.

SEC Regulation C, Rule 436(g)(1), 17 C.F.R. § 230.436(g)(1) (emphasis added).

The "prepared or certified" language refers to § 11(a)(4), which identifies experts among the strictly liable persons when a registration statement contains a materially false statement or omission.<sup>10</sup> Rule 436(g) does not apply to § 11(a)(5), which states that "every underwriter" can be strictly liable as well. Rule 436(g)'s legislative history further confirms that it only exempts "the rating organization from liability ***as an expert*** under Section 11 of the Securities Act for security ratings included in registration statements." *Disclosure of Security Ratings in Registration Statements*, SEC Release Nos. 33-6336, 34-18012, 46 Fed. Reg. 42024 01, 42025 (Aug. 18, 1981) (emphasis added). Rule 436(g) does not provide broad insulation to all parties and all causes of action.<sup>11</sup>

The Rating Agencies rely on *dicta* from *In re Enron Corp. Sec., Deriv. & ERISA Litig.*, 511 F. Supp. 2d 742, 817 n.77 (S.D. Tex. 2005), to support their argument. RA Mot. at 11. There, however, plaintiffs did not allege violations of Section 11, nor did defendants invoke Rule 436(g).

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<sup>10</sup> Section 11(a)(4) states that the following persons can be sued for a materially false and misleading statement in a registration statement: "... (4) every accountant, engineer, or appraiser, or any person whose profession gives authority to a statement made by him, who has with his consent been named as having ***prepared or certified*** any part of the registration statement..." (emphasis added) 15 U.S.C. § 77k(a)(4).

<sup>11</sup> Likewise, the Rating Agencies' argument that Lead Plaintiffs are attempting "to erase the consent requirements of § 11(a)(4)" should be ignored. RA Mot. at 7, 10. The requirement that experts consent to being named to investors as having prepared and certified a portion of the registration statement is a requirement unique to Section 11(a)(4). Section 11(a)(5) has no similar consent requirement.

1 *Id.* at 809. In a footnote, the court cited Rule 436(g), but did not apply it to the facts or rely upon it  
 2 in reaching its conclusions. *Id.* at 817 n.77.

3 C. The Rating Agencies Controlled The Depositor

4 Section 15 of the Securities Act imposes joint and several liability on “[e]very person who ...  
 5 controls any person liable under [Section 11 or Section 12 of the Securities Act]...” 15 U.S.C. § 77o.  
 6 To state a claim for control person liability, Lead Plaintiffs must allege: (1) a primary violation of  
 7 the securities laws; and (2) that the defendant exercised “control” over the primary violator.<sup>12</sup>  
 8 *Howard*, 228 F.3d at 1065. The SEC defines “control” as “[t]he possession, direct or indirect, of the  
 9 power to direct or cause the direction of the management and policies of a person, **whether through**  
 10 **ownership of voting securities, by contract, or otherwise.**” 17 C.F.R. § 230.405 (emphasis added).  
 11 Determining control is “an intensely factual question, involving scrutiny of the defendant’s  
 12 participation in the day-to-day affairs of the corporation and the defendant’s power to control  
 13 corporate actions.” *Howard*, 228 F.3d at 1065.

14 As detailed in Lead Plaintiffs’ Opp. to the Wells Mot., the Depositor committed primary  
 15 violations of both Sections 11 and 12(a)(2). The Rating Agencies had the power to – and did –  
 16 “cause the direction of the management and policies” of the Depositor “by contract or otherwise.”  
 17 17 C.F.R. § 230.405; *see also Howard*, 228 F.3d at 1065; *Durham v. Kelly*, 810 F.2d 1500, 1503-04  
 18 (9th Cir. 1987). Specifically, the Depositor was created for a singular purpose: “to acquire, own and  
 19 sell mortgage loans; **to issue, acquire, own, hold and sell mortgage pass-through securities...**” WF  
 20 RJN, Ex. 33 at S-23, 37. The Rating Agencies controlled every stage of the Certificates’ existence  
 21 from structuring through servicing, and decided whether the necessary and pre-determined ratings  
 22 would be assigned. Ultimately, if the Rating Agencies did not assign the high credit ratings in  
 23 accordance with the representations in the Offering Documents, the Depositor could not legally  
 24 issue, market or sell the Certificates. In other words, the Rating Agencies controlled the Depositor’s  
 25 sole corporate purpose – the sale of mortgage pass-through securities.

26 \_\_\_\_\_  
 27 <sup>12</sup> Although *Howard* addressed control-person liability under Section 20(a) of the Exchange Act, the  
 28 Ninth Circuit’s decision in *Hollinger v. Titan Capital Corp.*, 914 F.2d 1564, 1578 (9th Cir. 1990),  
 confirms that the control person analysis under Section 15 and Section 20(a) are identical.

1 The Rating Agencies contend that Lead Plaintiffs’ allegations “lack any of the hallmarks  
 2 generally considered adequate to plead ‘control.’” RA Mot. at 22-24. The purported “hallmarks” of  
 3 control – such as stock ownership in the controlled entity – are not, however, the exclusive means to  
 4 plead control. *See* 17 C.F.R. § 230.405 (control can be shown “through ownership of voting  
 5 securities, by contract, *or otherwise*” (emphasis added)). In fact, as detailed above, Lead Plaintiffs  
 6 allege that the Ratings Agencies controlled the Depositor through the Depositor’s extensive  
 7 dependence on the Rating Agencies and the issuance of the ratings. *See In re Wash. Mut., Inc. Sec.,*  
 8 *Deriv. & ERISA Litig.*, 259 F.R.D. 490, 504 (W.D. Wash. May 15, 2009) (noting that Rule 8’s notice  
 9 pleading standard applies to claims under Section 15). *See also In re Initial Pub. Offering Sec.*  
 10 *Litig.*, 241 F. Supp. 2d 281, 352 (S.D.N.Y. 2003) (“Naked allegations of control...will typically  
 11 suffice to put a defendant on notice...”).

12 The Rating Agencies’ authority is either easily distinguished or supports Lead Plaintiffs’  
 13 position. For example, *Paracor Fin., Inc. v. GE Capital Corp.*, 96 F.3d 1151, 1162 (9th Cir. 1996),  
 14 stands for the proposition that the control person inquiry “‘revolve[s] around the “management and  
 15 policies” of the corporation, not around discrete transactions.’” RA Mot. at 22. Here, the Rating  
 16 Agencies controlled the Depositor’s management, policies and corporate purpose throughout the  
 17 relevant period. In *Middlesex Ret. Sys. v. Quest Software Inc.*, 527 F. Supp. 2d 1164, 1194 (C.D.  
 18 Cal. 2007), the court dismissed control allegations against one vice president because all the primary  
 19 violators held positions of vice president or higher. The court could not determine how the  
 20 defendant could “exercise control over either his peer Vice Presidents or his supervisors.” *Id.*  
 21 Likewise, the court dismissed control allegations against the corporate defendant because “it would  
 22 be difficult to fathom how Quest could control any of the Individual Defendants.”<sup>13</sup> These  
 23

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24  
 25 <sup>13</sup> *Id.* The Rating Agencies also try to liken this case to cases where the control person allegations  
 26 were facially weak or non-existent. In *In re McKesson HBOC, Inc. Sec. Litig.*, 126 F. Supp. 2d  
 27 1248, 1277 (N.D. Cal. 2000), control person claims were dismissed because plaintiffs pled no facts  
 28 related to “how the Section 20(a) defendants controlled specific Section 10(b) defendants.” *Id.* The  
 court granted plaintiffs leave to amend as remedying the deficient claims “may be a simple pleading  
 matter...” *Id.* Similarly, in *McFarland*, 493 F. Supp. at 649, plaintiffs’ control person allegations  
 were based on “no specific allegations” and the misconception that “any person important enough to  
 be named in the registration statement is presumptively” a control person. *Id.*

1 implausible allegations are simply not comparable to the well-pled control allegations against the  
2 Rating Agencies.

3 The Rating Agencies also cite *Wright v. Schock*, 571 F. Supp. 642, 664 (N.D. Cal. 1983). In  
4 *Wright*, the primary violator, GSHL, brokered loans on real property and plaintiffs alleged that two  
5 banks and nine title companies were control persons. *Id.* at 664. The court rejected plaintiffs'  
6 theory. Notably, both banks "carried on no more than an ordinary banking relationship" with GSHL,  
7 including providing checking accounts, lock boxes, loans and escrow depository services. *Id.* at 655.  
8 The title company defendants simply prepared preliminary title reports, issuance of lenders' title  
9 policies and occasional partial escrow services. Neither the banks nor the title companies in *Wright*  
10 controlled the structure of the promissory notes or the issuance of the notes.<sup>14</sup>

11 Finally, the Rating Agencies contend that "conclusory allegations of control are insufficient  
12 as a matter of law." RA Mot. at 22 (citing *McCasland v. Formfactor Inc.*, 2008 WL 2951275, at \*11  
13 n.27 (N.D. Cal. July 25, 2008); *In re Gupta Corp. Sec. Litig.*, 900 F. Supp. 1217, 1242-43 (N.D. Cal.  
14 1994)). As detailed above, however, Lead Plaintiffs' allegations are far beyond conclusory. At  
15 most, the Rating Agencies have raised "a factual rebuttal inappropriate for a motion to dismiss" and  
16 their motion to dismiss the Complaint's control person allegations should be denied. *Charles*  
17 *Schwab*, 257 F.R.D. at 550.

18 D. The Complaint Adequately Alleges That The Offering  
19 Documents Contained Untrue Statements And Omissions

20 The Offering Documents contained materially false and misleading statements regarding: (1)  
21 the underwriting standards purportedly used in connection with the origination of the underlying  
22 mortgages; (2) the maximum loan-to-value ratios used to qualify borrowers; (3) the appraisals of the  
23

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24  
25 <sup>14</sup> The Rating Agencies again contend that if they are held liable as control persons, "all lawyers,  
26 accountants and other third parties that advise issuers and underwriters" will be converted to control  
27 persons. Whether "control" exists is a factual inquiry related to the magnitude of power one entity  
28 wields over another. 17 C.F.R. § 230.405; *Howard*, 228 F.3d at 1065. Most lawyers, accountants  
and other third parties who serve in "advisory" capacities simply do not have the same control over  
the other parties to an offering as the Rating Agencies had over the Depositor here. *Howard*, 228  
F.3d at 1065.

1 properties underlying the mortgages; and (4) the ratings of the Certificates.<sup>15</sup> ¶5. In their motion to  
 2 dismiss, the Rating Agencies focus on the unjustifiably high ratings. As underwriters and control  
 3 persons, however, the Rating Agencies are strictly liable for all untrue statements and material  
 4 omissions in the Offering Documents, even those that concern subjects other than the ratings. Lead  
 5 Plaintiffs respectfully refer the Court to § III.A of their Opposition to the Wells Mot. for facts and  
 6 law establishing the untrue statements and omissions in the Offering Documents.

7 1. The Certificates' Ratings Were False And Misleading

8 In the Ninth Circuit, plaintiffs in Section 11 cases must demonstrate “...(1) that the  
 9 registration statement contained an omission or misrepresentation, and (2) that the omission or  
 10 misrepresentation was material, that is, it would have misled a reasonable investor about the nature  
 11 of his or her investment.” *Kaplan v. Rose*, 49 F.3d 1363, 1371 (9th Cir. 1994); 15 U.S.C. § 77k(a).  
 12 This represents a “stringent standard of liability” and “places a relatively minimal burden on a  
 13 plaintiff.” *Herman & MacLean v. Huddleston*, 459 U.S. 375, 381-82 (1983). A misstated or omitted  
 14 fact is material if there is “a substantial likelihood that the disclosure of the omitted fact would have  
 15 been viewed by the reasonable investor as having significantly altered the ‘total mix’ of information  
 16 made available.” *TSC Indus. v. Northway, Inc.*, 426 U.S. 438, 449 (1976). Materiality is a mixed  
 17 question of law and fact which is typically left for the jury to decide. *Id.* at 449. Falsity or  
 18 materiality can only be appropriately resolved prior to trial when “the adequacy of the disclosure or  
 19 the materiality of the statement is ‘so obvious that reasonable minds [could] not differ...’” *Fecht v.*  
 20 *Price Co.*, 70 F.3d 1078, 1081 (9th Cir. 1995) (quoting *Durning v. First Boston Corp.*, 815 F.2d  
 21 1265, 1268 (9th Cir. 1987)).

22 Here, the credit ratings in the Offering Documents constitute an affirmative  
 23 misrepresentation of the character and investment risk of the Certificates. The Certificates’ ratings  
 24 were based on “outdated assumptions, relaxed ratings criteria, and inaccurate loan information” and  
 25 updated models were developed, but not implemented. ¶¶6, 117, 122. In fact, the SEC found that  
 26

27 <sup>15</sup> The Rating Agencies join the Wells Fargo Defendants’ argument that Lead Plaintiffs fail to allege  
 28 any actionable misrepresentations or omissions related to the allegedly false underwriting standards,  
 loan-to-value ratios and appraisals. RA Mot. at 3 n.2.



1 the Rating Agencies updated their models “infrequently,” and a former Managing Director of Credit  
 2 Policy at Moody’s admitted that the Rating Agencies “did not update their models or their thinking”  
 3 during the period. ¶¶120, 124. Accordingly, the credit ratings of the Certificates were, in truth, “far  
 4 riskier than represented,” and were not equivalent to other investments with the same credit ratings.  
 5 In similar context, credit ratings have been held to be actionable misstatements. *See Abu Dhabi*  
 6 *Commercial Bank v. Morgan Stanley & Co. Inc.*, 2009 U.S. Dist. LEXIS 79607, at \*35-36 (S.D.N.Y.  
 7 Sept. 2, 2009) (finding high ratings and the information they conveyed to be actionable  
 8 misstatements).

9 In addition, the Offering Documents omitted facts necessary to make statements regarding  
 10 the ratings not misleading. For example, Defendants failed to disclose that the Rating Agencies’  
 11 compensation created conflicts of interest that were exacerbated when the Rating Agencies rated  
 12 structured products such as the Certificates.<sup>16</sup> Accordingly, investors were unaware of the Ratings  
 13 Agencies’ significant conflict of interest, and that those conflicts could interfere with “providing  
 14 ratings of integrity.” *Id.* Undoubtedly, this would have significantly altered the total mix of  
 15 available information. *TSC*, 426 U.S. at 449.

16 The Rating Agencies rely on *Plumbers’ Union Local No. 12 Pension Fund v. Nomura Asset*  
 17 *Acceptance Corp.*, 2009 WL 3149775, at \*8 (D. Mass. Sept. 30, 2009) – an out-of-circuit district  
 18 court decision which is currently on appeal – to support their argument that there were no false  
 19 statements or omissions related to the Certificates’ ratings. RA Mot. at 17. In *Nomura*, plaintiffs  
 20 alleged that Moody’s and S&P’s use of outdated models and inaccurate loan information rendered  
 21 their ratings “meaningless.” *Nomura*, 2009 WL 3149775, at \*8. The court noted that while it “may  
 22 be true” that the ratings were meaningless, “plaintiffs do not allege that defendants inaccurately  
 23 reported the actual ratings awarded by Moody’s and S&P.” *Id.* at \*28.

24 Here, Lead Plaintiffs’ allegations are not centered on the accurate reporting of the ratings.  
 25 Rather, the ratings misrepresented the character and risk of the underlying mortgage pools. As

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26  
 27 <sup>16</sup> ¶¶118-119. The fact that investors were unaware of these facts defeats the Rating Agencies’ claim  
 28 that the issuer-pay compensation model was “publicly known.” As detailed in the Complaint, the  
 degree to which the MBS compensation model “exacerbated” the conflicts of interest inherent in the  
 issuer-pay model was unknown until the SEC published the Summary Report in July 2008. ¶117.

1 *Nomura* recognized, the deterioration in the lending standards and the outdated models at the time  
 2 the credit ratings rendered the ratings meaningless. ¶115 (the ratings affirmatively misstated the  
 3 Certificates' risk profile at the time the ratings were issued and that they were "far riskier than other  
 4 investments with the same ratings").

5 2. The Rating Agencies Had A Duty  
 6 To Disclose The Omitted Information

7 The Rating Agencies contend they had no duty to disclose the truth about the assumptions  
 8 used for rating the Certificates or about the conflicts of interest created by their compensation  
 9 arrangement. RA Mot. at 19. Defendants are wrong. The Offering Documents included select  
 10 information regarding the structure and ratings of the Certificates. Defendants therefore had a duty  
 11 to disclose all information likely to materially affect those structures and ratings.<sup>17</sup> Despite this  
 12 duty, Defendants failed to disclose the existence of, but failure to implement, the most current and  
 13 reliable data and models.<sup>18</sup> Had these facts been disclosed, they would have materially affected the  
 14 total mix of information regarding the risk and value of the Certificates.

15 3. Lead Plaintiffs Are Not  
 16 Required To Plead Subjective Belief

17 The Rating Agencies contend that their ratings are opinions and, therefore, Lead Plaintiffs  
 18 must plead subjective falsity. RA Mot. at 17-18. In support, Defendants cite *Virginia Bankshares,*  
 19 *Inc. v. Sandberg*, 501 U.S. 1083, 1095 (1991), and *Rubke v. Capitol Bancorp Ltd.*, 551 F.3d 1156,  
 20 1164 (9th Cir. 2009), both of which analyzed "fairness opinions," and concluded that in certain  
 21 circumstances, plaintiffs must plead subjective falsity.<sup>19</sup> Credit ratings are fundamentally different  
 22 \_\_\_\_\_

23 <sup>17</sup> See 17 C.F.R. § 230.408 (stating that "[i]n addition to the information expressly required to be  
 24 included in a registration statement, there shall be added such further information, if any, as may be  
 25 necessary to make the required statements, in the light of the circumstances under which they were  
 made, not misleading.").

26 <sup>18</sup> See ¶¶117, 122. The Rating Agencies had a "duty to make a reasonable and diligent investigation  
 27 of the statements contained in the Offering Documents at the time they became effective to ensure  
 that such statements were true and correct and that there was no omission of material facts required  
 to be stated in order to make the statements contained therein not misleading." ¶138.

28 <sup>19</sup> In *Rubke*, plaintiffs were subject to Rule 9(b)'s heightened pleading standard, as their complaint  
 employed "the exact same factual allegations of Section 11 as it uses to allege fraudulent conduct



1 than the fairness opinions in *Rubke* and *Virginia Bankshares*. Fairness opinions are “opinions” that a  
 2 particular transaction is within a range of fairness from a financial point of view. By contrast, the  
 3 credit ratings here made factual assertions regarding the Certificates’ value and risk based on the  
 4 underlying loan pools.

5 The “subjective falsity standard” does not apply to factual statements accompanying  
 6 opinions. See *McKesson*, 126 F. Supp. 2d at 1266 (“purely factual assertions in the fairness opinion,  
 7 such as Bear Stearns’ statements that it reviewed certain materials during its due diligence inquiry,  
 8 would be held to a negligence standard”). See also *In re Wash. Mut. Sec. Deriv. & ERISA Litig.*,  
 9 2009 WL 3517630, at \*21-22 (W.D. Wash. Oct. 27, 2009) (finding that opinion stating that financial  
 10 statements were presented “in conformity with accounting principles generally accepted in the  
 11 United States of America” was an actionable statement of fact); *In re AOL Time Warner, Inc. Sec. &*  
 12 *ERISA Litig.*, 381 F. Supp. 2d 192, 241 (S.D.N.Y. 2004) (finding subjective falsity standard did not  
 13 apply to certification of financial statements accompanying fairness opinion). Here, the ratings were  
 14 ***factual assertions*** regarding the underlying loan pools addressing: (1) “the likelihood of the receipt  
 15 by certificateholders of all distributions of principal and interest;” and (2) “...the nature of the  
 16 underlying mortgage loans and the credit quality of the credit support provider, if any.” ¶¶31-33,  
 17 110-11. Accordingly, Lead Plaintiffs are not required to plead the Rating Agencies’ subjective  
 18 belief.

19 Even if the ratings are opinions, statements of opinion are still actionable if (1) the speaker  
 20 does not genuinely believe the statement; (2) there is no reasonable basis for that belief; or (3) the  
 21 speaker is aware of undisclosed facts tending to seriously undermine the accuracy of the statement.  
 22 *In re Apple Comp. Sec. Litig.*, 886 F.2d 1109, 1112 (9th Cir. 1989), *cert. denied sub nom. Schneider*  
 23 *v. Apple Comp.*, 496 U.S. 943 (1990). Here, the Rating Agencies were aware of updated data and  
 24 models, but did not implement them. Clearly, the Rating Agencies could not have genuinely  
 25 believed – nor was there any reasonable basis to believe – that the Certificates’ ratings were accurate  
 26 given the use of outdated data and models. In *Abu Dhabi*, 2009 U.S. Dist. LEXIS 79607, at \*35-37,

27  
 28 under section 10(b).” *Id.* at 1161. Here, as the Rating Agencies concede, Lead Plaintiffs’  
 allegations are analyzed pursuant to Rule 8’s notice pleading standard.

1 the court held credit ratings were actionable false statements. There, Moody's and S&P argued, as  
 2 they do here, that their ratings were merely non-actionable opinions. *Id.* at \*37. The court  
 3 disagreed, finding that the credit ratings were actionable misstatements because "plaintiffs have  
 4 sufficiently pled that the Rating Agencies did not genuinely or reasonably believe that the ratings  
 5 they assigned...were accurate and had a basis in fact." *Id.* at \*37.

#### 6 4. The Bespeaks Caution Doctrine Is Inapplicable

7 To qualify for protection under the "bespeaks caution doctrine," a statement must be  
 8 (1) forward-looking; and (2) accompanied by meaningful cautionary language identifying important  
 9 factors that could cause actual results to differ materially from those projected in the forward-  
 10 looking statement.<sup>20</sup> *See Livid Holdings Ltd. v. Salomon Smith Barney, Inc.*, 416 F.3d 940, 947 (9th  
 11 Cir. 2005). "Dismissal on the pleadings under the bespeaks caution doctrine ... requires a stringent  
 12 showing: There must be "sufficient 'cautionary language or risk disclosure [such] that reasonable  
 13 minds could not disagree that the challenged statements were not misleading.'" *Id.*; *In re Metro.*  
 14 *Sec. Litig.*, 532 F. Supp. 2d 1260, 1291 (E.D. Wash. 2007).

15 Here, the untrue statements and omissions are misrepresentations of ***present or historical***  
 16 ***fact***. Specifically, the ratings purported to represent the present risk of the Certificates. Likewise,  
 17 the omission regarding the Rating Agencies' compensation arrangement exacerbating existing  
 18 conflicts of interest is a present fact not disclosed. ¶118. The risk profiles and resulting ratings were  
 19 then-existing assessments of the Certificates' risk. *In re PMI Group, Inc. Sec. Litig.*, 2009 WL  
 20 3681669, at \*4 (N.D. Cal. Nov. 2, 2009) (Illston, J.) (statements regarding the quality of company's  
 21 mortgage underwriting and risk management practices are unprotected statements of then-existing  
 22 fact).

23 Even if the misstatements and omissions regarding the ratings were forward-looking – and  
 24 they are not – the voluminous boilerplate disclosures accompanying them are not "meaningful"  
 25 cautionary language. *In re Worlds of Wonder Sec. Litig.*, 35 F.3d 1407, 1414 (9th Cir. 1994), *cert.*  
 26 \_\_\_\_\_

27 <sup>20</sup> *See also Kensington Capital Mgmt. v. Oakley, Inc.*, 1999 WL 816964, at \*2-3 (C.D. Cal. Jan. 14,  
 28 1999) (same); *In re DDi Corp. Sec. Litig.*, 2005 WL 3090882, at \*15-16 (C.D. Cal. July 21, 2005)  
 (same).

1 *denied*, 516 U.S. 868 (1995) (“[T]he bespeaks caution doctrine applies only to *precise* cautionary  
 2 language...”)) (emphasis added). Showing sufficient meaningful “cautionary language as a matter  
 3 of law is a high standard.” *Fecht*, 70 F.3d at 1082. The boilerplate disclosures in the Offering  
 4 Documents, which generally asserted that (1) the ratings are not recommendations to buy, sell or  
 5 hold the Certificates; and (2) the ratings do not guarantee payment, are not precise enough to absolve  
 6 the Rating Agencies of liability.

7 The Ratings Agencies do not – and cannot – cite any disclosures which speak specifically to  
 8 the fact that the risk profile of the Certificates is far greater than the ratings represented. Further, the  
 9 Rating Agencies cannot point to any statements disclosing that they were using outdated models and  
 10 data or that they had access to, but failed to implement, models which used updated assumptions.  
 11 Indeed, the court in *Abu Dhabi*, found that the exact disclosures at issue here were “insufficient to  
 12 protect the Rating Agencies from liability for promulgating misleading ratings.” 2009 U.S. Dist.  
 13 LEXIS 79607, at \*39 (disclaimer that “a credit rating represents a Rating Agency’s opinion  
 14 regarding credit quality and is not a guarantee of performance or a recommendation to buy, sell or  
 15 hold any securities” was insufficient). In sum, the ratings “creat[ed] an impression of a state of  
 16 affairs that differ[ed] in a material way from the one that actually exist[ed].” *In re PMI Group, Inc.*  
 17 *Sec. Litig.*, 2009 WL 1916934, at \*7 (N.D. Cal. July 1, 2009) (Illston, J.) (citing *Brody v.*  
 18 *Transitional Hosps. Corp.*, 280 F.3d 997, 1005-06 (9th Cir. 2002)).

19 E. Lead Plaintiffs’ Claims Against  
 20 The Rating Agencies Are Timely

21 The Rating Agencies join the Wells Fargo Defendants’ fact-intensive argument that Lead  
 22 Plaintiffs’ claims are time-barred. RA Mot. at 2. Accordingly, Lead Plaintiffs incorporate herein  
 23 their arguments in § III.C of their Opposition to the Wells Mot., which establishes that Lead  
 24 Plaintiffs’ claims are timely.

25 F. Lead Plaintiffs Have Standing To Pursue Claims Against  
 26 The Rating Agencies Related To All Offerings And Certificates

27 The Rating Agencies join the Underwriter Defendants’ argument that Lead Plaintiffs lack  
 28 standing to assert claims for certain Certificates. RA Mot. at 3 n.2. Lead Plaintiffs respectfully refer

the Court to their arguments in their concurrently filed Opposition to the Underwriter Mot. Lead Plaintiffs purchased Certificates in Offerings in which each Rating Agency acted both as an underwriter and controlled the Depositor, and suffered damage as a result. ¶¶1, 7, 11-14, 143, 152-53. Accordingly, Lead Plaintiffs have Article III standing. *See Cent. States Se. & Sw. Areas Health & Welfare Fund v. Merck-Medco Managed Care, L.L.C.*, 504 F.3d 229, 241 (2d Cir. 2007) (“Cent. States II”); *In re Countrywide Fin. Corp. Sec. Litig.*, 588 F. Supp. 2d 1132, 1157-58 (C.D. Cal. 2008).

#### IV. CONCLUSION

For the foregoing reasons, Lead Plaintiffs respectfully request that the Court deny the Rating Agency Defendants’ Motion To Dismiss The Consolidated Complaint. In the event the Court decides to dismiss all or part of Lead Plaintiffs’ allegations, Lead Plaintiffs respectfully request leave to replead. Fed. R. Civ. P. 15(a) sets forth a policy in favor of granting leave to amend, stating that leave shall be freely given when justice so requires. *Eminence Capital, L.L.C. v. Aspeon, Inc.*, 316 F.3d 1048, 1052 (9th Cir. 2003) (*per curiam*) (dismissal with prejudice and without leave to amend is not appropriate unless it is clear “that the complaint could not be saved by amendment.”). Here, as none of these factors are present, leave to amend would be appropriate.

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